

2018 CIN Participation Requirements

Mandatory Foundational Requirements

1. Care Coordination (First year only):

Sign MSHP PCP-specialist compact describing a framework for better communication and safe transition of care between primary care and specialty care providers.

2. Program Engagement (First year only):

Provide actively-used email address for physician and office manager for program communications, complete the CIN 101 module, and complete the Clinical Documentation Quality Improvement (CDQI) module on the Mount Sinai Clinical Integration Learning Center.

3. Quality Performance: Report CIN quality metrics in a timely manner using practice-specific technologies. Provide, when needed, data regarding quality metrics in Value-Based Contracts in a timely fashion.



"I find MSHP's CIN participation requirements to be reasonable and compatible with my efforts to improve patient care."

—Martin Malachovsky, MD,
Internal Medicine

4. Program Education: Attend in-person Clinical Integration Physician Roundtable/Town Hall (1 per year) or view selected recorded content posted on the Mount Sinai Clinical Integration Learning Center.

5. Practice Engagement: Meet with a provider engagement team member as requested, up to ten times per year for PCPs and two times per year for specialists.

6. Privacy Training: Complete the Mount Sinai Health System online 2018 Health Insurance Portability and Accountability Act (HIPAA)

privacy training module on the Mount Sinai Clinical Integration Learning Center.



Have questions or are ready to join MSHP's CIN? Contact your dedicated Provider Engagement Manager, email us at mshp@mountsinai.org or call us at **877-234-6667**

Visit us at: <https://mshp.mountsinai.org>

Delivering Value for the Primary Care Physician

Mount Sinai Health Partners' Clinically Integrated Network



150 East 42 Street
New York, NY 10017



Join a high-performing team of like-minded physicians while maintaining the autonomy of being in private practice

Connect your independent practice with the clinical talent and resources of Mount Sinai Health System by joining Mount Sinai Health Partner's (MSHP's) Clinically Integrated Network (CIN). Community-based CIN providers and health-system employed providers combine their clinical experience and resources to manage patient populations across the care continuum. **Both community and employed providers share a vision of improving both the patient and provider experience and demonstrating results that are truly meaningful to our patients.**

Be part of a physician-led team that values your voice; MSHP's Board of Managers and affiliated committees help define the program and benchmarks. Take advantage of our provider engagement and population health managers who work with your practice to reduce administrative and clinical challenges.

Identify opportunities for clinical and financial improvement with analytics platforms that offer actionable reporting on your patients to help you provide appropriate and efficient patient care.



“As a solo practitioner, it’s very valuable to measure the quality of care I provide my patients alongside other providers in the community. I appreciate being part of a network that values quality and negotiates with insurance companies on our behalf for better payment for providing improved care.”
– Julie Nissim, DO, Internal Medicine

benchmarks. Clinical metrics and processes support physicians' pursuit of meeting quality benchmarks. Community physicians who join the CIN value their ability to **remain independent practitioners.**

What is Clinical Integration?

Clinical Integration is an active and ongoing program to create a network of high-performing physicians and practices.

The goal of clinical integration is to improve patient care and satisfaction by creating a high degree of interdependence and cooperation among health care providers to control costs and to demonstrate quality improvement.

What is the MSHP CIN?

The MSHP CIN is an ongoing collaboration of over 3,500 physicians and other providers covering all five boroughs of NYC and Long Island that aligns incentives with outcomes, quality, and efficiency.

Our CIN is a physician-led, physician-driven interdependent care delivery system that combines the latest in evidence-based best practices with innovative analytics technologies.

Physicians actively participate in the CIN, meaning they serve on committees, participate in training, and help define and work toward achieving clinical and quality

Clinical Benefits of the MSHP CIN

- Clinically integrates your practice with the **high-quality, cost-effective specialty services** of the Mount Sinai Health System and creates stronger collaboration with a variety of specialties.

- Offers you access to useful resources, tools, IT platforms, and quality and cost-effective care delivery performance reports to help you **better manage your patients/practice.**

- Ensures that the CIN is held to **high performance standards** through your and the network's achievement of annual CIN requirements that focus on education, engagement, and quality performance. Quality metrics compare providers to industry and peer-to-peer benchmarks.

- Provides you the ability to become available as a **preferred network provider** and offers a higher level of collaboration with other physicians.

- Allows you to spend **more time on patient care** and less time on credentialing and re-credentialing with multiple payers by taking advantage of MSHP's credentialing delegation status with all major payers.



“MSHP has helped me grow as a physician, a manager, and an entrepreneur by enabling me to provide up-to-date, evidence-based medical care to my patients. I have learned that professional excellence is not about quantity but quality.”
– Sonia Gidwani, MD, Pediatrician

At MSHP, Clinical Integration is About Transformation

Henry Ford said, **“If you always do what you’ve always done, you’ll always get what you’ve always got.”** Physicians in our CIN are committed to ongoing improvement and MSHP focuses on the following transformative areas to help physicians achieve clinical integration:

- **Assisting providers by building out care teams** to share best practices for population health management, answer administrative questions, and offload administrative work from providers. These care teams include care management resources, population health managers, and a provider engagement team that meets with providers and staff in their offices.

- **Assisting providers in redesigning practice workflows.** Population health managers help streamline work for care teams and improve your patients' experience.
- **More timely and comprehensive data for clinical decision making.** MSHP offers various tools that provide more timely and comprehensive views into patients' needs and insights into provider performance related to incentives.

- **Changing economics to support patient care.** Providers are compensated for the work they're asked to do, including value-based funds flow for voluntary PCPs in the CIN.

Collective Contracting Benefits

In order to maximize quality, efficient care while minimizing costs, MSHP negotiates, on behalf of CIN members, contracts that recognize the value of this important work — including, for example, shared-savings arrangements, pay-for-performance bonus programs, care coordination fees for PCPs, and negotiated fee schedules.

The financial benefits of joining the CIN include:

- Ease of transition into value-based contract participation
- Contracting with payers jointly with other CIN physicians through a single signature authority
- Participating in negotiated fee schedules with payers
- Provision of a mechanism for primary care physicians to share in surplus funds after achieving quality and efficiency performance benchmarks
- Expanded access to payer networks that might otherwise be closed to enrollment

Learn which payers offer fee-for-service rates as well as value-based per member per month (PMPM) arrangements and credentialing delegation for CIN PCPs

Health Plan	Community Physician FFS Rates	Value-Based (for PCPs only; PMPM)	Credentialing Delegation
Aetna Commercial	☑	☑	☑
Aetna Medicare Advantage	☑	☑	☑
Cigna Commercial	☑	☑	☑
Empire BlueCross Blue Shield Commercial	☑	☑	☑
Empire BlueCross Blue Shield Medicare Advantage	☑	☑	☑
HIP Commercial	☑ *	Under Negotiation	☑ *
HIP Medicare Advantage	☑ *	Under Negotiation	☑ *
Humana Medicare Advantage	☑	☑	☑
Oscar Commercial	☑	Under Negotiation	☑
United/Oxford Commercial	☑	☑	☑
United/Oxford Medicare Advantage	Under Negotiation	☑	☑
1199 Commercial	N/A	☑	N/A

*Effective October 1, 2018

Have questions or are ready to join MSHP's CIN?

Contact your dedicated Provider Engagement Manager, email us at mshp@mountsinai.org or call us at **877-234-6667**